# Contents

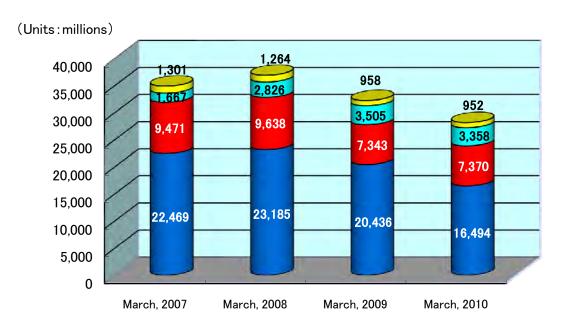
	Consolidated Net Sales	1
<b>&gt;</b>	Profitability	2
<b>&gt;</b>	Capital Investment, Depreciation, R&D Expenditures	3
<b>&gt;</b>	Safety	4
<b>&gt;</b>	Cash flow	5
<b>&gt;</b>	Efficiency	6
<b>&gt;</b>	Basic Per Share Information	7
<b></b>	Stock Price Information	8
<b></b>	Segment Information (per business)	9
<b></b>	Segment Information (per location)	10
<b></b>	Quarterly Data	11
<b></b>	Consolidated Balance Sheet	12
<b>-</b>	Consolidated Profit and Loss Statement	13

## Consolidated Net Sales

(Units: millions)

	March, 2007	March, 2008	March, 2009	March, 2010
Automotive electrical parts	22,469	23,185	20,436	16,494
Home electronics	9,471	9,638	7,343	7,370
Telecommunication equipment	1,667	2,826	3,505	3,358
Control equipment	1,301	1,264	958	952
Total	34,909	36,914	32,243	28,176

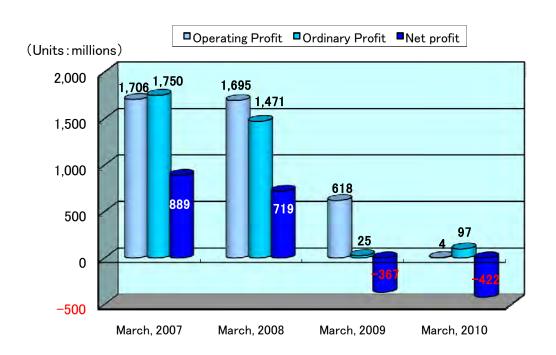




## **Profitability**

(Units:millions)

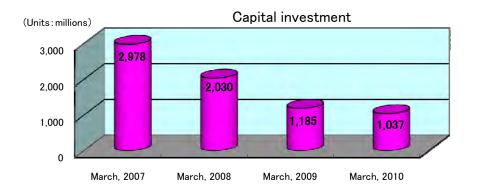
	March, 2007	March, 2008	March, 2009	March, 2010
Sales	34,909	36,914	32,243	28,176
Operating profit	1,706	1,695	618	4
Operating profit/Net sales	4.9%	4.6%	1.9%	0.0%
Ordinary profit	1,750	1,471	25	97
Ordinary profit/Net sales	5.0%	4.0%	0.1%	0.3%
Current term net profit	889	719	-367	-422
Sales term net profit	2.5%	1.9%	-1.1%	-1.5%

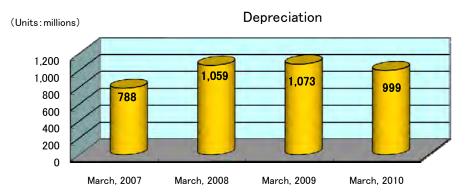


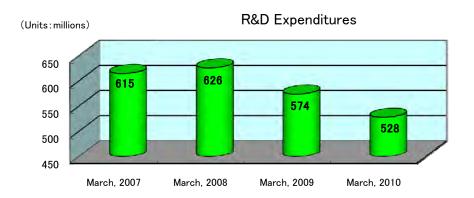
## Capital Investment, Depreciation, R&D Expenditures

(Units: millions)

	March, 2007	March, 2008	March, 2009	March, 2010
Capital investment	2,978	2,030	1,185	1,037
Depreciation	788	1,059	1,073	999
R&D Expenditures	615	626	574	528



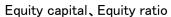


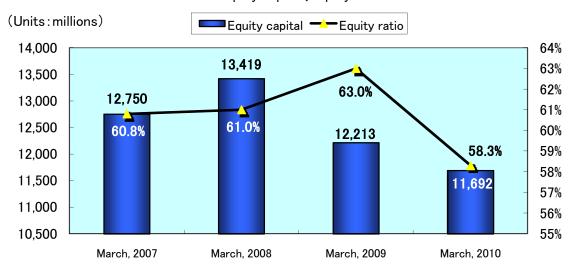


#### Safety

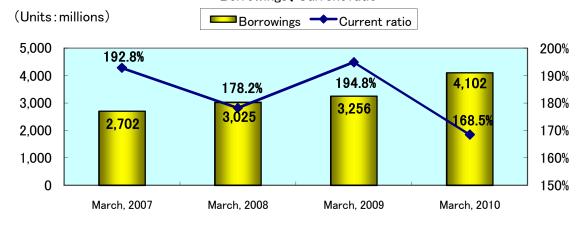
(Units: millions)

	March, 2007	March, 2008	March, 2009	March, 2010
Total assets	20,954	21,994	19,387	20,071
Equity capital	12,750	13,419	12,213	11,692
Equity ratio	60.8%	61.0%	63.0%	58.3%
Current ratio	192.8%	178.2%	194.8%	168.5%
Borrowings	2,702	3,025	3,256	4,102





#### Borrowings, Current ratio

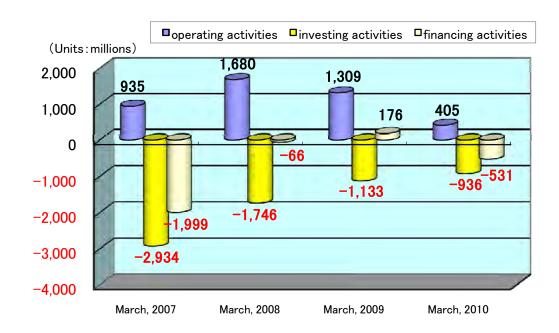


#### Cash Flow

(Units: millions)

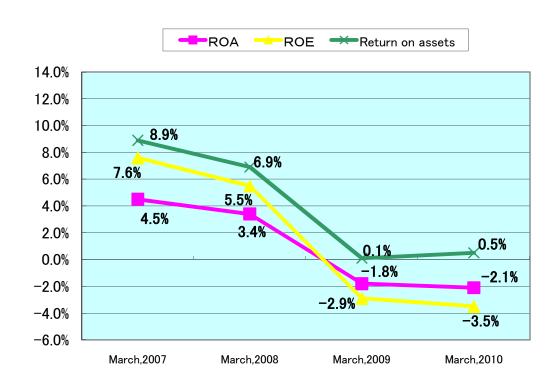
	March, 2007	March, 2008	March, 2009	March, 2010
Net cash provided by operating activities	935	1,680	1,309	405
Net cash used in investing activities	-2,934	-1,746	-1,133	-936
Free cash flow	-1,999	-66	176	-531
Net cash provided by financing activities	1,898	203	28	650
Cash and cash equivalents at end of period	870	991	1,069	1,199

Note) The values for "Free cash flow" are derived from "Net cash used in investing activities" and "Net cash provided by operating activities".



## **Efficiency**

	March,2007	March,2008	March,2009	March,2010
ROA(Return on total assets)	4.5%	3.4%	-1.8%	-2.1%
ROE(Return on equity)	7.6%	5.5%	-2.9%	-3.5%
Return on assets	8.9%	6.9%	0.1%	0.5%

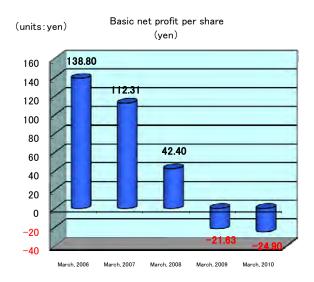


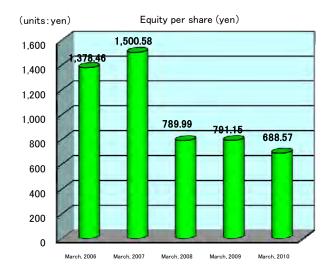
#### Basic Per Share Information

	March, 2006	March, 2007	March, 2008	March, 2009	March, 2010
Issued shares (in thousands)	Note2) 7,742	Note3) 8,542	Note4) 17,085	17,085	17,085
Reacquired shares (in thousands)	36	45	98	101	104
Average issued shares (in thousands)	6,962	7,916	16,967	16,984	16,982
Basic net profit per share (yen)	138.80	112.31	42.40	-21.63	-24.90
Equity per share (yen)	1,378.46	1,500.58	789.99	791.15	688.57

Note 1. Equity per share was calculated according to the "Application indicator for accounting standards concerning current term net profit per share".

- 2. Issued shares increased 1,100,000 shares by public offering as of December 1, 2005 and third party allocation as of December 21, 2005.
- 3. Issued shares increased 800,000 shares by public offering as of December 19, 2006 and third party allocation as of January 16, 2007.
  - 4. On April 1, 2007, the company made 2-for-1 splitting up of shares.



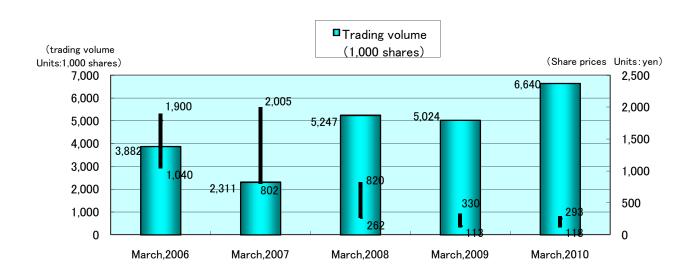


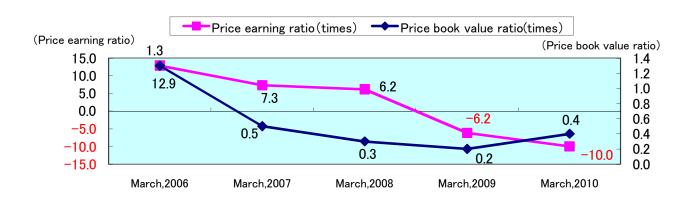
#### Stock Price Information

(Units:yen)

	March,2006	March,2007	March,2008	March,2009	March,2010
Stock prices (Highest value)	1,900	2,005	820	330	293
Stock prices (Cheapest value)	1,040	802	262	113	118
Stock prices (End of term)	1,790	822	262	134	250
Trading volume (1.000 shares)	3,882	2,311	5,247	5,024	6,640
Cash dividends per share (yen)	13.00	13.00	10.00	10.00	10.00
Dividend payout	9.4%	11.6%	23.6%	-46.2%	-40.2%
Price earning ratio(times)	12.9	7.3	6.2	-6.2	-10.0
Price book value ratio(times)	1.3	0.5	0.3	0.2	0.4

Note) On April 1, 2007, the company made 2-for-1 splitting up of shares.





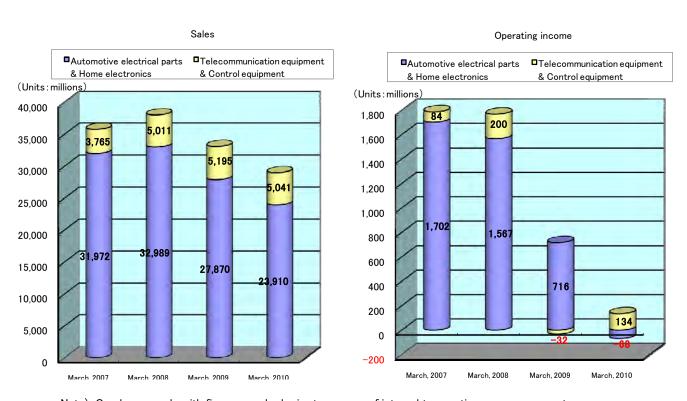
## Segment Information (per business)

Sales (Units: millions)

	March, 2007	March, 2008	March, 2009	March, 2010
Telecommunication equipment & Control equipment	3,765	5,011	5,195	5,041
Automotive electrical parts & Home electronics	31,972	32,989	27,870	23,910
Erasures	-828	-1,086	-821	-775
Total	34,909	36,914	32,243	28,176

Operating income (Units:millions)

Telecommunication equipment & Control equipment	84	200	-32	134
Automotive electrical parts & Home electronics	1,702	1,567	716	-68
Erasures	-80	-72	-65	-60
Total	1,706	1,695	618	4

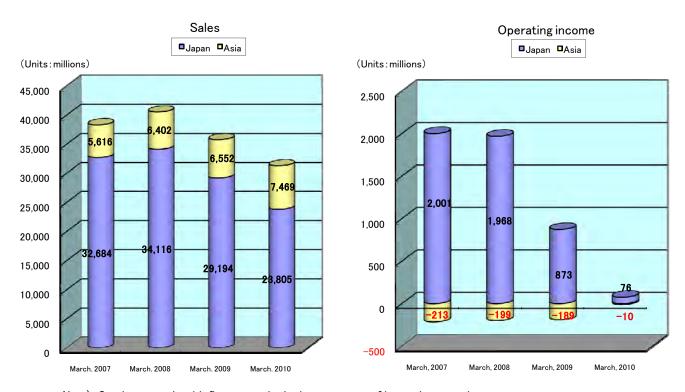


Note) Graph was made with figures reached prior to erasure of internal transactions among segments.

## Segment Information (per location)

Sales (units:millions)						
	March, 2007	March, 2008	March, 2009	March, 2010		
Japan	32,684	34,116	29,194	23,805		
Asia	5,616	6,402	6,552	7,469		
Erasures	-3,391	-3,605	-3,503	-3,099		
Total	34,909	36,914	32,243	28,176		

Operating income (units:million				
Japan	2,001	1,968	873	76
Asia	-213	-199	-189	-10
Erasures	-80	-72	-65	-60
Total	1,706	1,695	618	4



Note) Graph was made with figures reached prior to erasure of internal transactions among segments.

## **Quarterly Data**

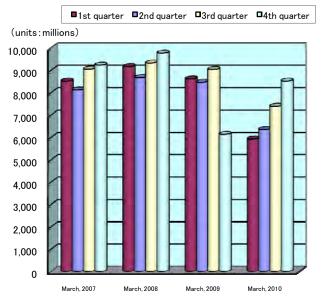
Sales				(Units:millions)
	M 1 0007	M 1 0000	M 1 0000	M 1 0010

	March, 2007	March, 2008	March, 2009	March, 2010
1st quarter	8,515	9,160	8,611	5,928
2nd quarter	8,117	8,665	8,460	6,343
1st half	16,632	17,825	17,072	12,271
3rd quarter	9,051	9,323	9,037	7,386
4th quarter	9,226	9,765	6,133	8,517
2nd half	18,277	19,088	15,170	15,904
Total	34,909	36,914	32,243	28,176

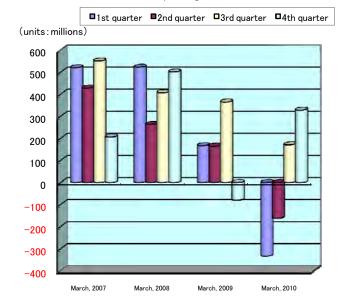
Operating income (Units: millions)

1st quarter	521	523	167	-333
2nd quarter	428	263	165	-162
1st half	949	786	332	-495
3rd quarter	551	407	365	171
4th quarter	206	501	-80	328
2nd half	757	909	285	500
Total	1,706	1,695	618	4





#### Operating income



#### Consolidated Balance Sheet

March, 2006 March, 2007 March, 2008 March, 2009 March, 2010 12,400 12,848 13,217 11,368 12,147 **Current assets** Cash and deposits 954 870 991 1,069 1,199 Notes and accounts receivable-trade 6,868 7,207 7,760 6,232 7,158 Inventories 3,619 3,423 3,566 2,990 3,124 Others 958 1,348 899 1,075 665 Allowance for doubtful debts 0 0 0 0 0 5.970 8,106 8.019 Fixed assets 8.776 7.923 Tangible fixed assets 4,530 6,741 7,417 6,869 6,854 Buildings and structures 1,333 2,908 2,937 2,894 2,723 Machinery and equipment 1,270 1,662 2,076 1,714 1,459 Tools, furniture and fixtures 363 Land 1,243 1,506 1,635 1,670 2,060

151

531

111

1,329

18,371

34

630

89

1,275

20,954

207

560

169

1,189

21,994

(Units:millions)

21

240

129

925

20,071

18

136

418

137

1,027

19,387

Liabilities and Equity

Others

Total assets

Lease assets

Intangible assets

Construction in progress

Investments and other assets

<u>Assets</u>

	March, 2006	March, 2007	March, 2008	March, 2009	March, 2010
Current liabilities	7,036	6,665	7,416	5,837	7,211
Notes and accounts payable-trade	3,772	3,354	3,494	1,943	2,978
Short-term loans payable	1,604	1,441	2,168	2,019	3,179
Accounts payable-other	738	819	845	1,164	601
Lease receivables	_	-	_	7	6
Income taxes payable	442	510	386	163	25
Allowance for bonuses (Director and	351	393	407	377	269
Others	126	145	114	162	150
Fixed liabilities	617	1,498	1,120	1,301	1,160
Long-term loans payable	343	1,261	856	1,237	923
Lease receivables	_	-	-	12	15
Deferred tax liabilities	_	-	-	-	182
Long-term accounts payable-other	_	-	_	29	20
Liability for employees' retirement benefits	_	9	16	20	17
Allowance for retirement benefits for directors	274	228	247	_	-
Total liabilities	7,653	8,164	8,537	7,138	8,371
Shareholders' equity	10,352	12,376	12,971	12,395	11,802
Common stock	1,839	2,476	2,476	2,476	2,476
Capital surplus	2,003	2,640	2,640	2,640	2,640
Retained eamings	6,538	7,304	7,902	7,327	6,734
Reacquired stock at cost	-28	-44	-47	-48	-49
Variance in estimate/conversion	292	374	448	-181	-109
Net unrealized gain on available-for-sales secu	192	201	141	27	61
Foreign currency conversion adjustment	100	172	307	-208	171
Minority equity	72	40	37	35	8
Total equity	10,645	12,790	13,457	12,249	11,700
Total liabilities and equity	18,371	20,954	21,994	19,387	20,071

Note) Display of shareholders' equity in the period before March 2006 was rearranged to comply with company accounting regulations.

## Consolidated Profit and Loss Statement

	(Units: millions)				
	March, 2006	March, 2007	March, 2008	March, 2009	March, 2010
Sales	32,031	34,909	36,914	32,243	28,176
Cost of sales	28,194	30,674	32,528	29,080	25,839
Gross profit	3,836	4,234	4,385	3,163	2,337
Sales costs and general administrative	2,150	2,527	2,689	2,545	2,332
Operating income	1,686	1,706	1,695	618	4
Non-operating income	213	188	260	92	186
Interest and dividends income	8	13	14	18	12
Others	205	175	245	73	173
Non-operating costs	166	145	484	685	93
Interest paid	28	29	59	52	48
Loss on disposal/revaluation of obsolete inventories	77	59	38	_	_
Others	60	57	386	632	45
Ordinary income	1,733	1,750	1,471	25	97
Special income	35	1	106	4	7
Gain on sales of noncurrent assets	-	-	-	3	0
Subsidy	-	-	-	-	6
Gain on sales of investment securities	0	-	-	-	-
Gain from allowance for doubtful debts	-	0	8	-	-
Others	35	0	98	1	-
Special loss	28	36	62	28	107
Loss from disposal of fixed assets	13	36	23	11	13
	14	_	39	17	94
Others	17				
Income before income taxes	1,740	1,714	1,516	1	-2
Income before income taxes and minority interests Adjustments for corporate		<b>1,714</b> 858	<b>1,516</b> 784	1 360	
Income before income taxes and minority interests  Adjustments for corporate and other taxes Corporate tax, inhabitant tax,	1,740				-2
Income before income taxes and minority interests Adjustments for corporate and other taxes	<b>1,740</b> 724	858	784	360	<b>-2</b> 38